

# *the* **Cajun Connection**

## NEW FABRICATION FACILITY

The rumors are true! Cajun is constructing a new 45,000 square foot pipe fabrication facility in Westport, LA. Construction has begun, and concrete is being placed. Structural steel will be raised by the end of the year, and the facility should be fully complete and operational by March, 2014. The shop is comprised of three fabrication bays, each equipped with state of the art pipe cutting, fitting and welding equipment and overhead hoists in each

bay. The hoists will be used to move the pipe and fittings in a safe and expedient manner. One bay is for alloys and small bore. The other two bays are designed for carbon steel and large bore up to 48" in diameter. The facility is located on the intercoastal waterway and is planned to accommodate expansion in the future.

Submitted by:  
**Jan Lass** |  
*V.P. Construction Services*  
*Cajun Industries, LLC*



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# PUBLIC WORKS PROJECT AWARD



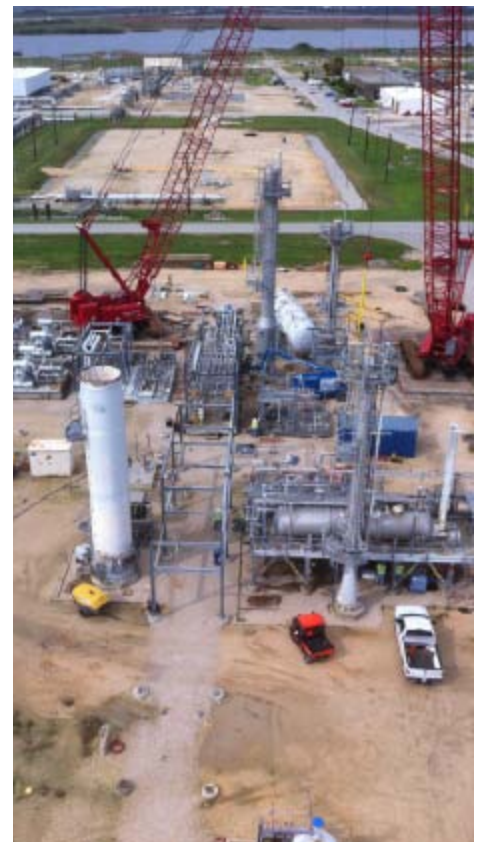
In February, the Baton Rouge Public Works division of Cajun Constructors received a project award for relocation of an existing crude oil degasification plant. The existing plant is situated in Bryan Mound near the town of Freeport, Texas. Cajun was charged with dismantling, transporting and reassembling the plant at its new location in West Hackberry, Louisiana.

The degasification plant, when operating, works to remove accumulated gas vapors from the oil stored in caverns and maintains the viability of the oil for transport to oil terminals. The plant, which is owned by the Department of Energy, is currently in a state of preservation, which means that the process lines, vessels and equipment have been purged with nitrogen and that the underground process drain piping and vessels have been filled with inhibited water.

The nature of the work requires use of a bar-coded tagging system to identify the plant piping, vessels and equipment and a safety plan that provides procedures for addressing potential

environmental issues associated with crude oil, gas vapors and contaminated liquids. That plan also accounts for 34 critical lifts and the necessary steps that Cajun must take to ensure the safety of all employees while performing such tasks. In addition, Cajun prepared a detailed transportation plan that identified trucking routes complete with required permitting and load capacities. Cajun Constructors worked closely with its subcontractor, Cajun Equipment Services, to provide safe and timely transport of the plant.

**Cajun Constructors is working closely with its subcontractor, Cajun Equipment Services, to provide safe and timely transport of the plant.**





Cajun mobilized to the site in May of 2013. As of the fiscal year end, we have disassembled and transported approximately 50% of the plant from Bryan Mound to West Hackberry, and we began reassembly of the plant in August of 2013.

The original contract was issued by DM Petroleum Operations Company, the contractor hired by the Department of Energy to operate the plants. That contract has recently been reissued and awarded to Fluor. Cajun is hopeful that success on this project will provide the foundation for future work with the Department of Energy and DM Petroleum and will continue to build upon our already well-established relationship with Fluor.

Submitted by:  
**Gerry Chenevert** | *Project Manager*  
*Cajun Constructors, Inc.*  
*Public Works Division*



## ESTIMATING 101 TURNS INTO A SUCCESSFUL PROJECT

Congratulations to Cajun Constructors Industrial Division Estimator, Elizabeth Fauveau, for recently landing the Nine Mile Point Substation Project. Elizabeth served as the lead estimator on the project, which has recently been completed at Entergy's Nine Mile Point Substation in Westwego, LA. The job consisted of multiple foundations ranging from 200 yards down to less than 1 cubic yard. The job also had 1,100 feet of poured in place concrete trenches, 1,200 linear feet of grounding and 1,500 linear feet of various sized conduits. Entergy dictated that the work would need to be performed in a 12 week time frame. One of the main challenges of estimating this project was that all excavations would have to be performed using a less proven, and typically less productive, Hydro excavation method. This excavation method was requested by the owner due to the low overhead clearance issues and the poor underground as-built records available inside this live substation. Another unique challenge to the estimate and build was tunneling under existing duct banks in 8 locations using large bore pipe sleeves.

The job Superintendent was Robert Lively. Robert and his crews performed at a very high intensity bringing the job to completion within the required timeframe and living up to the estimate provided by Elizabeth. The job had zero first aids and zero lost time incidents. The profit margin met expectations on this hard money job and the man-hours estimated were spot on. Congratulations to Elizabeth on a quality estimate and to Robert and his field team on a quality performance. From a Project Manager's perspective, the job was very easy to procure and manage. Each large purchase item was clearly identified with 3 vendors and all of the vendors' information was readily available on a master spreadsheet. The scope was well identified by the estimate and noted by the clarifications, thus making the two change orders that were requested by Cajun easy to negotiate.

Entergy's representatives, Dan Calamari and David Bordelon, performed the final walk through of the job and stated that it was the best quality they have seen in quite a while by any contractor.



Thanks to Elizabeth, Robert and our entire Cajun field team for a job well done.

Submitted by:  
**Joey Goscha** | *Project Manager*  
*Cajun Constructors, Inc.*  
*Industrial Division*

# DIAMOND GREEN DIESEL

## CAJUN DEEP FOUNDATIONS, LLC

### TAKES HOME A PDCA PROJECT OF THE YEAR AWARD

Earlier this year in Orlando, FL, Cajun Deep Foundations was presented the 2012 Project of the Year Award for its performance on the Diamond Green Diesel project in Norco, LA. The Pile Driving Contractors Association (PDCA) awards this distinction to projects exhibiting excellence in safety, quality, innovation, and customer satisfaction. Having achieved success in all of these areas, the team sought to continue its award-winning streak and submitted the project in PDCA's "Land: Over \$5 Million" category.

The project, constructed jointly with Cajun Constructors, was a tremendous success for Cajun. The piling scope of work involved the installation of over 10,000 timber, concrete, and pipe piles. The project team overcame numerous site and logistical challenges along the way. At project completion, nearly 50,000 safe work manhours were achieved.

Due to the award distinction, the National Pile Driver Magazine featured Cajun Deep Foundations' work on Diamond Green Diesel. The full article can be viewed on page 82 at [http://www.lesterpublications.com/samples/PDCA/PileDriver\\_Q3\\_2013-LR.pdf](http://www.lesterpublications.com/samples/PDCA/PileDriver_Q3_2013-LR.pdf). Congratulations to all who contributed to Diamond Green Diesel's success.

Submitted by: **Chris Normand** | Project Manager  
Cajun Deep Foundations, LLC



## Project by the Numbers:

- The piling scope consisted of timber piles, concrete piles and pipe piles. Cajun installed 10,204 piles of various types and lengths ranging from 55' to 140' as follows:
  - 3,119 each 12/3/7 55' long Timber Piles
  - 6,390 each 12/3/7 60' long Timber Piles
  - 70 each 12/3/7 70' long Timber Piles
  - 102 each one piece 14" x 70' Concrete Piles
  - 12 each two piece 14" x 70' Concrete Pile
  - 64 each two piece 14" x 80' Concrete Piles
  - 376 each two piece 14" x 90' Concrete Piles
  - 71 each 24" x 70 – 140' Pipe Piles

At the project's peak, Cajun Deep Foundations, LLC employed nearly 70 personnel, many locally hired. 100% of the piling work was self-performed.



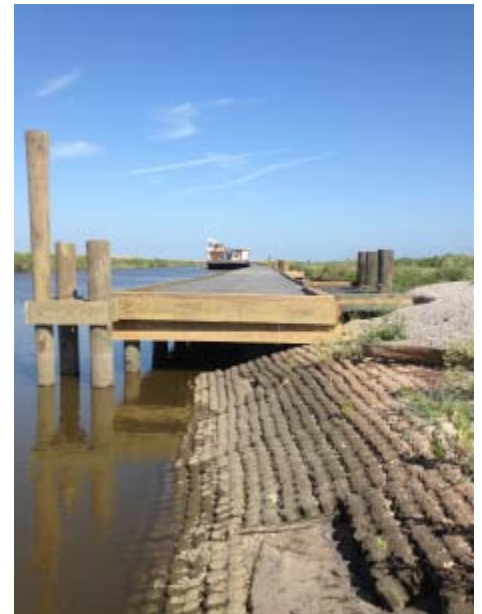
# THE CRABS ARE RUNNING

The Rockefeller Refuge Wildlife Management Area in Grand Chenier, LA has always been a haven for those who enjoy the fisheries and bird watching in Southwest Louisiana. The land which encompasses the refuge and provides one of the nation's premier wildlife research facilities was donated by the well-known Rockefeller family, dedicated for the purposes of wildlife preservation and enjoyment by citizens. For those who do not own or have access to a boat, some of the very best fishing and crabbing can be had at Rockefeller Refuge via their landside access piers. Fortunately, funding has been committed over recent years to improve and expand the facilities and create greater opportunities for Refuge visitors to enjoy the treasures of the Southwest Louisiana marshlands.

Cajun Maritime was awarded a contract, valued at \$1,179,000.00, to construct new walkways and recreational fishing structures at Rockefeller Refuge. In order to accommodate the scope of work, the Refuge had to shut down public access to the entire area, much to the dismay of local patrons. The project scope included 570 timber piles, 461,700 BF of structural timber, 18,760 SF of fiberglass grating, 400 tons of 610 limestone, 125 tons 55lb class rip rap and approximately 60 CY of cast in place concrete. Cajun crews began work on the multi-discipline scope in April, 2013 with a deadline for completion of November 28, 2013.

Our team faced many challenges along the way, including a combination of navigable waterway access and as little as 8" of accessible water in various locations. However, at completion our crews had constructed all three structures 57 days ahead of schedule. This wonderful project conveyed to the public 3,120 LF of fishing and crabbing access, equating to an impressive 200% increase over what was previously available. The project also added handicap access at all areas and is fully ADA compliant.

We want to say job well done to all of the Cajun team members and especially Superintendent Cade Murray on the completion of this project.



Clearly, our mission as a company is to deliver safe and quality work with expected returns. It feels great to know that our efforts not only accomplished our business agenda but also delivered a fantastic resource and a top notch facility that can be enjoyed by people of all ages and capabilities.

Think of Cajun when you visit The Rockefeller Refuge.



Submitted by: Editor

# PAYING IT FORWARD

Once a month, a handful of personnel in the Houston Division gather around the conference table and hit the books. The teachers? None other than Cajun's own experienced employees.

The mentor program in the Houston Division focuses on the continuing education of both new and experienced employees, primarily in the form of educational classes. Most recently, classes have been held by Lead Estimator, James Wischer, and have focused on Cajun's estimating strategy and the reasoning behind it. He has covered topics such as material take-offs, utilizing Front Sheet, scheduling and proposal generation.

When asked why the mentor program was developed, Wischer responds, "It is important to develop our recent graduates and teach them why and how we estimate the way that we do."

Additionally, each new employee is assigned a mentor to shadow in their respective field. This typically lasts 3 to 6 months, after which they are reassigned based on a collaborative evaluation of Houston's Division Manager, Carlton Janise, and their assigned mentor.

Every individual has a different path, and no two mentorships are the same. This allows for a tailored learning curve to develop each employee in a way that suits them best.



Houston's upcoming classes will be led by Cajun Constructors' Saul Raya and Mark Maxwell, focusing on different aspects of project management.

Submitted by: **Caitlin Schesser** | *Administrative Assistant*  
*Cajun Constructors, Inc.*  
*Houston Division*

**"It is important to develop our recent graduates and teach them why and how we estimate the way that we do."**

## David Abrusley Memorial Scholarship

Congratulations to Chanie Mire for being selected as the recipient of the Cajun Industries, LLC – David Abrusley Memorial Scholarship in its fifth year! Chanie is the daughter of proud parents Kurt and Sheree Mire. Kurt is an employee of Cajun IDC, LLC. Chanie currently attends Southeastern Louisiana University pursuing a degree in Elementary Education (Grades 1 – 5).

The scholarship, established in 2009, is awarded each year to memorialize David's life. David was a very special person who touched the lives of many including his family, friends and teammates at Cajun. Chanie has agreed to carry on David's noble spirit and honor David and his family by accepting this award. We wish Chanie the best of luck!

Many exceptional applications were submitted for the scholarship making it a difficult decision. Congratulations to all of the applicants and their parents on their notable accomplishments.





# ONE YEAR AND COUNTING...

After the first year, we at Cajun IDC have experienced quite a bit of change. Most of this change comes after the acquisition of Industrial Design & Construction by Cajun Industries. We've always strived for excellence; excellence in Safety, Quality and Production. It is the pride that we've taken in our work that brought us to Cajun Industries. Now one year later, we can say with confidence that we are better, stronger and more marketable to our clients.

We have a much stronger safety culture. This "new" safety culture is driven solely by executive management and has positive effects reaching all of our craftsmen. I firmly believe that a craftsman will be a safer and more productive employee if he believes that his management truly cares about him.

In the past year we have been exposed to an extensive amount of training. It is this training that has helped to improve our relationships with our valued clients and our already successful work sites. All Management and Supervision, ranging

from our most experienced employees to our newest frontline foremen have been introduced to the training that is the core to improving our performance for years to come. "HATBOX" training has proven to be a useful tool for further educating our craftsmen.

We've been able to focus on trends more efficiently than a year ago. The Safety Round Table helps us track hazards and focus on those hazards that we see more common and sometimes tend to become less observant to. Being part of a larger organization also provides more resources to us, which can greatly improve our ability to operate more safely and more efficiently. The support that we have received from Construction Services has also proven to be a great resource.

We've also found that since joining Cajun's Team, we have had more opportunities. The addition of IDC to Cajun has increased the versatility of the entire company making Cajun IDC a more attractive company to the Petro Chemical Industry along the Gulf Coast and other regions of the country.

Cajun IDC has seen change. We've seen change in the structure of the company, change in our culture and change in the way we conduct our business. As we continue our path forward there's no doubt, that in our future, we will continue to grow and be a more successful company. We look forward to a long and bright future as a part of the Cajun Family.

**Matt Gautreau** | *Divisional Safety Manager*  
*Cajun IDC, LLC*

Happy 1 Year!



## HAZARD RECOGNITION / NEAR MISS AWARD PROGRAM



**Dean Thompson**

*1st Place \$300 / Division 04*

Dean was removing 1/4" anchors from an area of concrete and found that they were under pressure. The anchor bolts were flying 25 to 30 feet in the air when being removed. Dean recognized this hazard and stopped work immediately. He put on a face shield and placed large rags over the top of the remaining anchors while removing them. This kept the anchor bolts from shooting out and injuring someone in the area.



**Odessa Jackson**

*2nd Place \$200.00 | Cajun IDC*

Odessa was fire watching and she smelled wood burning. She stopped work and called safety to investigate. It was the wood from a scaffold board that was smoldering. Another contractor was welding in the area and was notified of the situation. Work resumed once the situation was corrected.

**Dewayne Clements**

*3rd Place \$100.00 – Division 02*

An employee was on a trailer to rig up rebar and have it removed from the trailer. Dewayne stopped the work and made the employee get off the trailer so the load could be moved safely without placing anybody in danger.

**Lester Smith**

*3rd place \$100.00 – Cajun Deep Foundations*

A battery cable for a pile installation recorder was repeatedly becoming caught and broken. This caused an employee to climb the leads in order to repair the cable. Lester routed the cable through the interior of a garden hose in order to provide greater protection of the cable and eliminate an employee from climbing the leads unnecessarily.

# CAJUN SAFETY CORNER

Football and hunting seasons are here and the holidays are just around the corner. Cajun's workload is also increasing. We must all commit to the "Zero Injury" Goal for the rest of the 2013 year. One way that we can accomplish this goal is by completing quality Pre Task Plans on all jobsites.

We must focus on our Pre-Task Plans, which will help us work safely by identifying the work steps for the task, the hazards associated with the task, and how those hazards can be eliminated or controlled so no one is injured in the task.

So let's not let football, hunting or the holidays become a distraction on our jobsites; remember if you are injured at work you might not enjoy the season very much.

It is not enough to want to be safe, we must choose to prepare to be safe!

**"Nothing we do is worth getting someone injured"**

## Diamond Status Once Again!

We would like to send out congratulations to all Cajun companies on attaining the ABC STEP Diamond Award for the year 2013. Great Job!

**Paul Higdon** | Corporate Safety Coordinator  
Cajun Industries, LLC



## "Cajun Cruiser" ....Rolling down the river!!!!

On September 27, Cajun's Corporate Entertainment Trailer (The Cajun Cruiser) made its maiden voyage to the ABC Pelican Fall Golf Tournament. The Cruiser was a huge hit with tons of customers and contractors praising its graphic design and functional capabilities. The Cruiser is a corporate asset which was created to be available for all Cajun Companies/Divisions business entertainment events. Some of these events include industry golf tournaments, cook-offs, Corporate Cup Run, crawfish boils, industry fishing tournaments, customer tailgates, etc.

The Cruiser is a self-contained entertainment unit with a BBQ Pit, Fryer, Ice Chests, Tables, Chairs, Supply Storage, Stereo System, Flat-Screen TV with Satellite and Generator. Everything you would need to entertain customers and share the Cajun Spirit throughout the industry. In order to procure the Cruiser for your business event, please contact Rachel Titone in our Corporate Marketing Department.

Submitted by: Editor





# EMPLOYEE SPOTLIGHT



**Randy Attuso**

## **1. What is your background? Where did you grow up/your hometown?**

I came up through the ranks starting out as a field engineer with Sunland/B&B and moved over to Industrial Design & Construction as one of the initial group of stockholders as a Superintendent.

Before that, I worked about every type of construction position while attending LSU at night until I left the Industrial segment in the mid 80's and started building houses, apartment complexes and designed homes.

With the economic downturn in the housing market I came back to the Industrial market where I have been employed ever since.

My family roots are in Louisiana but I grew up in a little town called Joplin, MO. where I left during my college years to travel through Europe eventually settling here ( "best food in the world is here" ) in Baton Rouge to attend LSU.

## **2. What position do you hold with Cajun?**

My position with Cajun Industries is Vice President of Business Development for Cajun IDC and promoting Cajun Industries for all divisions.

## **3. What do you think it is that sets Cajun apart from other companies?**

I have found Our Company is a very professional organization and with training well above others in our Industry.

## **4. What aspect of your job do you enjoy most?**

The best part of my job is pursuing the proposed and anticipated project opportunities in our Industry to benefit our company but also to provide new and greater opportunities for employees and their families.

## **5. What do you enjoy doing outside of work / hobbies?**

My two favorite hobbies are weightlifting and boxing but that is waning down to a slower pace of journeying back in the woods for deer and duck hunting.

## **6. Spouse? Children? Grandchildren?**

My wife and I just celebrated 34 years of marriage and are preparing for our cruise around Italy in October. I have two grown girls: Erica Coffey (31) who is married to Jason Coffey and has one son Slade ( my best buddy ) and my youngest daughter, Randi Attuso (25) who is engaged to David Martinez.

## **7. If you had a dream vacation, where would you go?**

My wife's dream vacation is of course the upcoming cruise which is top on my list, but I believe flying into Alaska backcountry harvesting a bear would be #1 on my list.

## **8. What is one thing you couldn't live without?**

Of course "Family" is the most important, but I also believe the ability to continue to participate in sports and stay competitive would be one important factor that I would not want to lose the ability to do.

## **9. What is your favorite movie and why?**

Godfather, Goodfellas, Casino ... (see a trend?)

## **10. If you could meet someone famous, who would it be and why?**

Robert DeNiro without a doubt.



**Chad Hatcher**

## **1. What is your background? Where did you grow up/your hometown?**

I grew up in Dutchtown until the age of 12. Then I moved to Florida and went to school there. I graduated from Ft. Walton Beach High School in 1990.

## **2. What position do you hold with Cajun?**

I am a Construction Manager for Cajun IDC.

## **3. What brought you to/how did you come to work for Cajun?**

My dad actually had shares in IDC and brought me into the company. I've worked for IDC since 1990. In 23 years, I've worked for two other

contractors for a total of about 3 months. So, I moved over to Cajun once they bought out IDC in October of last year.

## **4. What do you think it is that sets Cajun apart from other companies?**

The training of its employees. I think the training that is done is a very valuable resource. I think it is something that makes us an attractive company to potential clients.

## **5. Is there a specific project that sticks out in your mind and why?**

The Monsanto GI 5 project stands out to me. It was the biggest job I had done and was just a really good job overall to work. The people with Monsanto were great to work for, our people were great to work with. Was a safe and productive job.

## **6. What is the most memorable event that has happened while you have worked at Cajun?**

The Christmas party was great. I didn't get to go to the crawfish boil but I heard that is the true event to go to.

## **7. What do you enjoy doing outside of work / hobbies?**

I enjoy swimming/hanging out with my kids, playing golf, and messing with my computer.

## **8. Spouse? Children? Grandchildren?**

Wife Kerrie Hatcher, Son Justin Hatcher (21), Son Quinten Hatcher (6), and Daughter Harlyn Hatcher (5).

## **9. If you had a dream vacation, where would you go?**

Rome

## **10. What is one thing you couldn't live without?**

My computer and the internet.

## **11. What is your favorite movie and why?**

Fight Club. Loved the twist in the movie.

## **12. If you could meet someone famous, who would it be and why?**

Any former or current President of the U.S. Who wouldn't want to meet one of the most powerful people in the world?!?!?

# BENEFITS CORNER

## Health, Vision, Disability, & Dental Plans

Open enrollment is right around the corner! Open enrollment materials were sent to all employees the last week of October. During this time you can add coverage you previously declined, cancel coverage and/or make changes to your existing coverage. The only other time during the year that you can make these changes is within 30 days of a qualifying event. Examples of qualifying events would be birth of a child, marriage, divorce, and loss of other group insurance.

### IMPORTANT NOTES:

Our health plan has experienced significant increases in cost over the past several years due to the impact of the Affordable Care Act, commonly referred to as Obamacare, and will continue to experience cost increases with major Obamacare requirements becoming effective in 2014 and thereafter. While the company has assumed a significant portion of these increases in order to retain the health plan as a viable benefit offering, it has become necessary for plan participants to take on some additional burden as a result of the Obamacare regulations.

We are proud of our history of providing the health insurance benefit at an excellent rate for our employees that is well below the marketplace average. The plan is managed with the goal of keeping employee premiums as low as possible. This is evidenced by the infrequent and minimal increases passed along over the years, as well as the rates compared to the marketplace.

We will continue to engage our insurance providers and advisors in an effort to provide the best possible plan at the most affordable cost to our employees.

Current participants need to pay special attention to plan changes (premium increases and benefit changes) that will be effective January 1, 2014. The changes will be highlighted on the first page of the open enrollment packet. Action will be required for some participants with health, vision and disability coverage.

The individual mandate portion of Obamacare requires most individuals to have health insurance, either through your employer or some other source such as a government sponsored healthcare exchange, or pay a penalty when filing tax returns.

### 401(k) Plan

Great news! We are constantly evaluating our retirement plan for enhancement opportunities. After careful consideration and an extensive search, CoSource Financial Group, LLC has recently been selected to serve as financial advisors to the 401(k) plan. Please contact Shawn Harrison or Beau Beaulieu at (337) 606-9860 or 877-401k-911 should you need to speak with a financial advisor regarding your investments.

The Cajun Industries, LLC 401(k) Plan and the IDC 401(k) Plan will be merged together at the end of this year. We have been working with CoSource to evaluate the plan and find the most competitive and appropriate provider. Notifications will be sent to each participant when more details about the merge are available. Please call me at (225) 754-0260 or email me at joeyf@cajunusa.com if you have any questions or need additional information regarding Cajun's benefits.

**Joey Fontenot** | *Human Resource Manager*  
*Cajun Industries, LLC*



## Tenure Milestones Reached This Quarter *Años de Antigüedad Logrados Este Trimestre*

### 5 Years

Phillip Aucoin  
William Carpenter  
Joey Clement  
Andrew Crain  
Terry Creasy  
Justin Dewitt  
Becky Drake  
Brody Fontenot  
Graham Fruge  
Tanya Hebert  
Benjie LeBourgeois  
Mike Lonero  
Paul Schexnaydre  
Sharolyn Young

### 10 Years

Ronald Cottrell  
Tina Davis  
Billy Goodwin  
Steve Horn  
Carl Thibodaux

### 15 Years

Juan Hernandez  
Kevin Monceaux

### 20 Years

Carol Andrepont  
Tommy Bonaventure  
Buren Denham  
Martin Romero

### 25 Years

Jose Medina



# MANAGEMENT CORNER

## Exciting news, happy anniversary & a disturbing trend

We are successfully growing and are excited to be on the threshold of a state of the art fabrication facility to better serve our customers. With this growth comes additional opportunities for those who make a career with Cajun. One thing is for certain; our company does not remain static. What we are today will not resemble what we will look like twenty years from now. This is precisely why we are the place to be for an extended career. Opportunities will abound and ethical, safe leadership at all levels will be rewarded.

We have many successful public, industrial and marine project profiles in this issue to review. Although each is unique from the other, a common ingredient of an outstanding safety record exists on them all. We commend all of the hard working people on these projects and congratulate them for being committed to our safety culture.

Kurt and Sheree Mire should be proud of their daughter Chanie who was awarded the David Abrusley memorial scholarship offered each year by our company. Good luck to you pursuing your higher education and God bless the soul of our friend, David Abrusley.

Congratulations to our recipients of the hazard recognition and near miss program, Dean Thompson, Odessa Jackson, Dewayne Clements and Lester Smith. It is people like you who are on the forefront of our safety practices that define our award winning safety culture. Keep up the great effort and many thanks.

Beginning every other quarter, our employee spotlights will begin listing two Cajun IDC employees until we catch up with the rest of our employee longevity pool. We welcome Randy Attuso and Chad Hatcher and their families to ours and wish them many successful years to come with Cajun.

Happy 1st year anniversary to all of our friends and families of Cajun IDC. The acquisition took place on October 1, 2012. It's hard to believe it's been a year. We are proud to have you on board and wish you many safe & successful projects in the future as you build your career with us.

By the time you get this newsletter you will likely have gotten the renewal notice for our health insurance. The good news is that we continue to offer an outstanding & competitive benefits package. The bad news is as a result of Obamacare, premiums are going up and benefits are being cut. These decisions were tough ones and history proves that

we attempt to hold the line on increasing costs to you. However, this is a massive program that no one knows for certain the final effects or the final costs. Both the employee and Cajun are absorbing the brunt of it and unfortunately, it's not the end all. Costs will rise for the foreseeable future as benefits and our healthcare system decline. With this new law, the trend is not a good one. We will see less liberty, more costs, less efficient care, higher premiums, higher taxes, more bloated bureaucracy and a future of health care frustration and decline. The only answer left for repealing this monstrosity of a law and replacing it with more free market solutions lies in the voting booth. More on this subject will be forthcoming in future newsletters.

**We appreciate your loyalty to our company.**

*Milton Graugnard | Executive Vice President*

## Noticias emocionantes, feliz aniversario y una tendencia inquietante...

Creemos con éxito y estamos excitados para estar en el umbral de una instalación de fabricación de tecnología avanzada para servir mejor a nuestros clientes. Con las oportunidades adicionales venidas de este crecimiento de aquellos que hacen una carrera con Cajún. Una cosa es con seguridad; nuestra compañía no permanece estática. Lo que somos hoy no se parecerá a de qué pareceremos a veinte años ahora. Este es exactamente por qué somos el lugar para ser una carrera ampliada. Las oportunidades abundarán y prosperarán, seguro en todos los niveles será recompensado.

Tenemos muchos perfiles de proyecto públicos, industriales y marítimos acertados en esta publicación para examinar. Aunque cada uno sea único del otro, un ingrediente común de un registro de seguridad excepcional existe en todos ellos. Alabamos a todo los trabajadores en estos proyectos y los felicitamos para ser cometidos a nuestra cultura de seguridad.

Kirk y Sheree Mire deberían estar orgullosos de su hija Chanie a quien concedieron la beca de monumento conmemorativo de David Abrusley ofrecida cada año por nuestra compañía. La buena suerte a usted persiguiendo su enseñanza superior y Dios bendice el alma de nuestro amigo, David Abrusley.

Felicitaciones a nuestros recipientes del reconocimiento de riesgo y cerca de programa de accidentes evitado "near miss program", Deán Thompson, Odessa Jackson, Dewayne Clements y Lester Smith. Es la gente como usted que está en la vanguardia de nuestras prácticas de seguridad que definen nuestra premiada cultura de seguridad. Mantenga el gran esfuerzo y muchas gracias.

Comenzando cada otro cuarto, nuestros focos de empleado comenzarán a poner a dos empleados IDC Cajunes en una lista hasta que alcancemos el resto de nuestro fondo de longevidad de empleado. Damos la bienvenida a Randy Attuso y Chad Hatcher y sus familias al nuestro y les deseamos muchos años acertados para venir con Cajún.

Feliz aniversario de año a todos nuestros amigos y familias de IDC Cajún. La adquisición ocurrió el 1 de octubre de 2012. Es difícil de creer esto ha sido un año. Estamos orgullosos tenerle con nosotros y desearle muchos proyectos seguros y acertados en lo cuando usted construye su carrera con nosotros.

Cuando usted consigue este boletín de noticias usted habrá conseguido probablemente el aviso de renovación para nuestro seguro médico. Las noticias buenas son que seguimos ofreciendo un paquete de beneficios excepcional y competitivo. Las noticias malas son a consecuencia del Cuidado de Obama, los premios suben y los beneficios están siendo cortados. Estas decisiones eran resistentes y la historia demuestra que intentamos permanecerle en la línea en el aumento de gastos. Sin embargo, este es un programa masivo que nadie sabe con seguridad los efectos finales o los gastos finales. Tanto el empleado como Cajún absorbe el peor de ello y lamentablemente, esto no es el final todos. Los gastos se elevarán para el futuro previsible como beneficios y nuestra decadencia de sistema de asistencia médica. Con esta nueva ley, la tendencia no es uno bueno. Veremos menos libertad, más gastos, cuidado menos eficiente, premios más altos, impuestos más altos, más burocracia hinchada y un futuro de frustración de asistencia médica y decadencia. La única respuesta se fue para abrogar esta monstruosidad de una ley y sustituirlo por más mentiras de soluciones de libre mercado en la cabina electoral. Más en este sujeto será próximo en futuros boletines de noticias.

**Apreciamos su lealtad a nuestra compañía.**

*Milton Graugnard | Vice Presidente Ejecutivo*



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## New Projects Awarded This Quarter (Over \$500,000)

*Neuvos Projectos Ganados Este Trimestre (mãs de \$500,000)*

### BATON ROUGE INDUSTRIAL

**ExxonMobil Lube**  
Rockwell Civil Installation

**Shintech**  
Foundation Work HEC

**BASF**  
S-Moipa Expansion Project

**Jacob Field Services**  
Methanex G-2 Project

**Richard Design Services**  
Valero Rail Car Unloading Facility

**Chevron**  
PBOP Railspur Expansion Project

**ExxonMobil Lube**  
Structural Fabrication

**CB&I**  
CF Industries Ammonia Tank

### HOUSTON INDUSTRIAL

**Exxon Mobil Lube**  
Expansion Project Site Packages

**Lyondell**  
Equistar Debottleneck

**IDC**  
**Ashland**  
PVPP Expansion - Texas

**Shintech**  
2013 Maintenance Turnaround

**Shintech**  
C-Boiler Work

**Jacobs @ Motiva**  
Flare Vapor Recovery Project

**Dow Chemical**  
#1 Dock Replacement

### DEEP FOUNDATIONS

**Domino Sugar Refinery**  
American Sugar Molasses Tank

**Jacobs**  
Methanex Cofferdams

**KBR @ Equistar Chemicals**  
CVO Furnace Expansion

**Ampirical Solutions**  
Crosstex Energy Solutions

**CF Industries**  
Ammonia Tank

**T&D Solutions @ Levy Westgate**  
Direct Embed Poles Entergy  
Arkansas

**Entergy @ Levy Westgate**  
Drill Piers Phase 1 1

### CAJUN MARITIME

**Louisiana Fruit Company**  
Site 60 New Wharf and Bulkhead

**NRCS**  
Non Rock Alternative

## Locations

### **Cajun Industries, LLC**

PO Box 104  
Baton Rouge, LA 70821-0104  
225.753.5857

### **Cajun Deep Foundations, LLC**

PO Box 104  
Baton Rouge, LA 70821-0104  
225.753.5857

### **Cajun Constructors, Inc.**

PO Box 104  
Baton Rouge, LA 70821-0104  
225.753.5857  
PO Box 890809  
Houston, TX 77289-0809  
281.479.5554

### **Cajun Equipment Services, LLC**

PO Box 104  
Baton Rouge, LA 70821-0104  
225.677.8134  
**Cajun Maritime, LLC**  
PO Box 806  
Abbeville, LA 70511-0806  
337.893.3686

### **Cajun IDC, LLC**

PO Box 104  
Baton Rouge, LA 70821-0104  
225.673.4455  
P.O. Box 890809  
Houston, TX 77289-0809  
281.286.6200